

## Message Text

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ACTION EB-07

INFO OCT-01 EUR-12 NEA-10 ISO-00 CAB-02 CIAE-00 COME-00

DODE-00 DOTE-00 INR-07 NSAE-00 CIEP-01 FAA-00 /040 W

-----131233Z 029067 /22

P R 131131Z JAN 77

FM AMEMBASSY ROME

TO SECSTATE WASHDC PRIORITY 2140

AMEMBASSY KUWAIT PRIORITY

INFO AMEMBASSY CAIRO

C O N F I D E N T I A L ROME 0516

E.O. 11652: GDS

TAGS: EAIR, BEXP, KU

SUBJ: KUWAIT AIRWAYS FLEET EXPANSION AND MANAGEMENT CHANGE

FROM RCAA DWOR

REF: (A) KUWAIT 093 (NOTAL

(B) ROME 003 ( NOTAL)

1. RCAA HAS BEEN SEPARATELY INFORMED BY TWO HIGHLY RELIABLE US AEROSPACE SOURCES THAT GOK COUNCIL OF MINISTERS HAS RETURNED KUWAIT AIRWAYS RECOMMENDED WIDEBODIED ACQUISITION DECISION TO AIRLINE FOR FURTHER STUDY. IN RESPONSE, AIRLINE'S BOARD CONVENED JANUARY 6 AND FIRED MANAGING DIRECTOR JASSIM AL-MARZOUK.

2. RATIONALE FOR MANAGING DIRECTOR'S DISMISSAL CLAIM OF OPERATIONS DEPARTMENT, WHICH STRONGLY FAVORS WIDEBODIED TRIJETS, THAT MARZOUK UNFAIRLY BIASED FINAL TYPE SELECTION RECOMMENDATION (APPROVED BY AIRLINE'S BOARD DECEMBER 28) IN FAVOR BOEING 747-266B.

3. DUE TO VOCALITY OF OPERATIONS DEPARTMENT IN MAKING ITS VIEWS KNOWN TO GOK AND CHAIRMAN FULAIJ, INDICATIONS HERE THAT ACQUISITION DECISION MAY BE DELAYED FOR SEVERAL WEEKS, BUT  
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THAT CHANCES FOR L-1011-200 OR DC-10-30 VIS-A-VIS 747-266B  
HAVE BEEN ENHANCED.

4. HAPPILY FOR US, WHICHEVER WAY THE DECISION GOES SELECTED AIRCRAFT WILL BE US. ALL THREE MANUFACTURERS ATTACH PARTICULAR IMPORTANCE TO THIS SALE NOT ONLY FOR THE CONSIDERABLE DOLLAR VALUE REPRESENTED (\$105 - 150 MILLION) BUT THE ANTICIPATED

RIPPLE EFFECT ON NEIGHBORING AIRLINES NOT YET COMMITTED  
TO WIDEBODIED AIRCRAFT (I.E., EGYPTAIR).

5. RCAA WOULD APPRECIATE EMBASSY CONFIRMATION SUBSTANCE ABOVE.  
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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** REPORTS, SALES, COMMERCIAL AIRCRAFT  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
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**Reference:** 77 KUWAIT 93, 77 ROME 3  
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**TAGS:** EAIR, BEXP, KU  
**To:** STATE KUWAIT  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
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**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009